

Salem branch of Paulson Investment honored for work

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The Salem branch of Paulson Investment Co. Inc. has been honored as the company's top performing office in 2007. The Salem branch, which opened in 1984, is the oldest of the company's 42 offices nationwide. The Salem branch's revenues have grown approximately 229 percent in the past 10 years.

James Sturdivant, who has been with the company 14 years, is the branch manager in Salem. He credits the office's success to the high-quality brokers who have remained with the company. The nine brokers in the office average 12 years with the company.

Sturdivant is looking to further expand the Salem office by hiring additional brokers in 2008.

— Don Currie